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Sandel Avionics Announces Certified Dealers for Sandel Aviron™

Well Respected King Air Service Centers Commit to Sell and Install Game Changing Retrofit Package

VISTA, CA, November 16, 2015 – Sandel Avionics, Inc. announced today the dealers certified to sell and install the Sandel Aviron™ flight deck for King Air aircraft. The dealers, all leaders in King Air maintenance and upgrades, are Cutter Aviation, Landmark Aviation, and Stevens Aviation in the U.S. and Rocky Mountain Aircraft in Canada. Aviron offers King Air operators a highly advanced flight deck at a fully installed price of \$175,000 to their customers.

“We have handpicked dealers who understand King Air owners and operators, and also have an appreciation of the enormous change Aviron brings to the retrofit avionics industry,” said Gerry Block, President and CEO of Sandel. “Our dealers have all committed to a fixed fly-away price which guarantees our customers a predictable upgrade experience.”

Cutter Aviation is a full-service aviation company, offering aircraft fuel/line services, maintenance and avionics solutions, aircraft charter and aircraft sales and management. Cutter operates from eight major airports in five states within the Southwestern United States including: Arizona (Phoenix-Deer Valley and Phoenix-Sky Harbor), New Mexico (Albuquerque), Colorado (Colorado Springs), California (Carlsbad) and Texas (Addison, El Paso and San Antonio). Cutter Aviation is the oldest continuously family-owned and operated FBO (Fixed Base Operator) in the United States with over 87 years of serving the general and business aviation industry.

“Cutter Aviation is very excited to be chosen as a dealer for Aviron retrofit flight decks for King Airts from Sandel Avionics. This new package is groundbreaking and offers enormous value and operational and safety enhancements to the King Air community. It is a revolutionary option for King Air operators to modernize their aircraft and be ready as NextGen is established,” said Will Cutter, President of Cutter Aviation.

Landmark Aviation, headquartered in Houston, Texas, operates a network of fixed base operations located throughout the U.S., Canada, and Western Europe. The Company offers a wide range of services, including FBO, MRO, aircraft management and charter as well as aircraft sales and acquisitions.

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"We are excited to be a part of this new generation of products from Sandel. It is a revolutionary approach and truly a differentiator to the market. We are eager to bring this solution to our customers in 2016," said Skip Madsen, Vice President of MRO for Landmark Aviation.

Rocky Mountain Aircraft, the first Avilon Canadian dealer, is a Transport Canada Approved Maintenance Organization and Design Approval Organization. The company has been focused on the twin turbine market for over twenty years and holds several hundred approvals for modification, repair, and parts manufacturing to support this market segment.

"The company is very excited to be chosen as one of Sandel's initial Avilon dealers and first Canadian dealer to support this product line. Sandel Avionics has produced an innovative product that has the potential to revolutionize the avionics retrofit market. We look forward to being able to offer our clients this outstanding product," said Tim Shaw, Avionics Manager for Rocky Mountain Aviation.

Stevens Aviation is a leader in providing services for Beechcraft, Challenger, Cessna, Embraer, Gulfstream, Learjet, Piaggio and Pilatus aircraft among others. In addition, the company is a U.S. Government and International Government prime service provider on significant depot maintenance, modification and upgrade programs. Stevens offers expertise in the areas of aircraft maintenance, modification and refurbishment, aircraft sales, flight services, and fixed base operations. Stevens Aviation operates facilities in South Carolina (Greenville), Ohio (Dayton), and Tennessee (Nashville).

"Stevens Aviation is excited to be part of this new innovative approach to avionics retrofits. Completely updating your cockpit for half the cost and in a third of the time is a game-changer we've not seen before. Stevens is uniquely positioned to offer this solution as we are an industry leader in creative King Air modifications designed around the customer's specific time and budget needs. This changes everything," said Phil Stearns, Sales Manager for Stevens Aviation.

Avilon is intended to redefine how modern cockpit avionics are designed, built, sold, and installed. Avilon for the 200 series King Air line will begin shipping in June 2016. Available through select certified dealers, the system will sell for a guaranteed fly-away price of \$175,000. Details about Avilon can be found at www.sandelavilon.com.

About Sandel Avionics Inc.

Located in Vista, California, Sandel is a privately held company managed by an independent board of directors, with the stated business purpose of enhancing the safety and capabilities of pilots and their aircraft. To learn more about Sandel and its products, please go to www.sandel.com.

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